# Small Business Support Grant

Gresham Redevelopment Commission discussion May 16, 2023



Brian Monberg, Executive Director

# Today's Purpose

**Discussion:** Direct the Executive Director to proceed with Phase 1 of the Small Business Support Grant.



## GRDC Discussion

## ROCKWOOD MARKET HALL



### **GRDC** discussion

- March 21, 2023
- April 18, 2023

The Downtown Rockwood Market Hall is an open-air market featuring incubator retail and restaurant spaces, micro-grocers, a commissary kitchen, rentable cold storage, flagship full-size restaurants, and office space. Our goal is to offer fresh, healthy food options to our community along with opportunities for entrepreneurship and vitality.

## Incubator Business Support Grant

### **Eligibility**

Businesses that have held a lease at the Downtown Rockwood Market Hall during the first year of operations, with a minimum 6-months tenancy.

### **Eligible Uses of Funds:**

Rent (including back rent owed), utilities, common area maintenance, as part of business start-up.

## Incubator Business Support Grant

### **Grant Application and Criteria Requirements**

- Itemized Budget: An itemized budget and supporting documentation describing proposed uses of funds. The itemized budget not-to-exceed the equivalent of 1-year of lease, plus 6-months utilities and common area maintenance.
- Business Support: Commitment to revise business plan within 90 days, and monthly meetings with business support advisor.
- Business Operations: Grantee to maintain regular business hours and comply with other lease requirements.

## Incubator Business Support Grant

#### **Administration**

Grant to be administered through the GRDC and City of Gresham.

In addition to grant management, 3<sup>rd</sup>-party business supports will be provided to ensure ongoing business planning. Grantees will work with organizations such as MESO.

# Community Outcomes

# ROCKWOOD MARKET HALL



- Implement the vision for Incubator supports during the first 2-years of operation.
- Formalize relationship with 3<sup>rd</sup> party business supports.
- Adapt to changing market conditions.
- Assistance while construction is fully completed on site.

## Recommendation & Next Steps

#### **Recommendation:**

Staff recommends the GRDC direct the Executive Director to proceed with implementing an Incubator Business Support grant program.

The amount not to exceed of \$175,000 for FY 2022/23 (current year), and \$175,000 budgeted for FY 2023/24.

For FY24/25 and beyond, amount would be determined as part of the annual budget development process.

GRDC can also revise the proposal, or direct Executive Director not to proceed.

#### **Next Steps:**

With GRDC direction, staff would proceed with administration of the program.

## Questions

- Amount: Should the award amount be equivalent to 1-year of rent plus 6 month of utilities and common area maintenance costs?
- Requirements: Should grant criteria require consultation with business support, including update of business plan and monthly meetings?
- Should staff proceed with the Incubator Business Support Grant?

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